

# Reduce Trainee Error Rates By Half

# NIIT

BUSINESS IMPACT. ACCELERATED.

Looking at your training program's total cost of ownership — instead of direct costs — reveals its true benefit to your company.

If your line of sight isn't clear, it's time to take a step back. Learning leaders that grasp the big picture — an organization's strategic objectives, goals, and issues — are able to discern current needs and subsequently design specific initiatives to address them. The result? Training programs that positively impact business performance — and profitability.

## The 80/20 Rule

Focusing on the few mistakes that matter most will have the biggest impact in training.

When it comes time to manage the cost of your training programs, shifting your focus from managing direct costs to total cost of ownership can be transformational. This big-picture view gives your company a refreshed perspective of the true cost and value of its training program.

Chip Cleary, vice president of Advisory Services for NIIT, tells you how in "Going Beyond Competencies and Performance Objectives: Achieving Lean Solutions Via Critical Mistake Analysis." In this whitepaper, you'll gain a big-picture view of the costs and benefits of training programs.

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# Administration Can Produce Results As Robust As Your L&D

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## A lever can move the world.

Administration is the tool that can advance your L&D program.

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Chip Cleary, vice president of Advisory Services for NIIT, tells you how in "Realizing Value from Learning Administration: Beyond Efficiency to Effectiveness." In this whitepaper, you'll gain a big-picture view of the costs and benefits of training programs. By avoiding the myopic trap of focusing on direct costs, you can transform your training with an evaluation of its total costs.

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# Make Big L&D Improvements in Three Small Steps



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## Start small.

Incremental progress produces substantial results.

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Chip Cleary, vice president of Advisory Services for NIIT, tells you how in "Expecting More from Your MTS Provider: The Cumulative Effect of Focusing on Continual Improvement." In this whitepaper, you'll gain a big-picture view of the costs and benefits of training programs.

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